

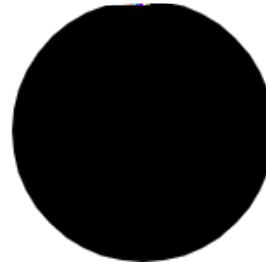
(QG RI <H DU )DPLO\ 6XUYH\

\$Q\RQH ZLWK WKLW OLQN FDQ YLHZ D VXPPDU\ RI UHVS<sup>X</sup>RQVH

KWWSV IRUPV RIILFH FRP 3DJHV \$QDO\VLV3DJH DVS[

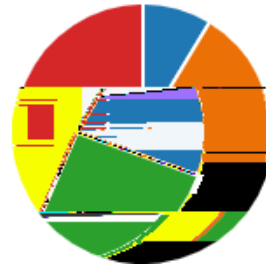
,V WKH SHUVRQ ILOOLQJ RXW WKLW VXUYH\ WKH HOLJLEOH SDU &KLOGUHQ V &HQWHU RU WKHLU VLJQLILFDQW RWKHU"

- HOLJLEOH SDUHQW
- RWKHU



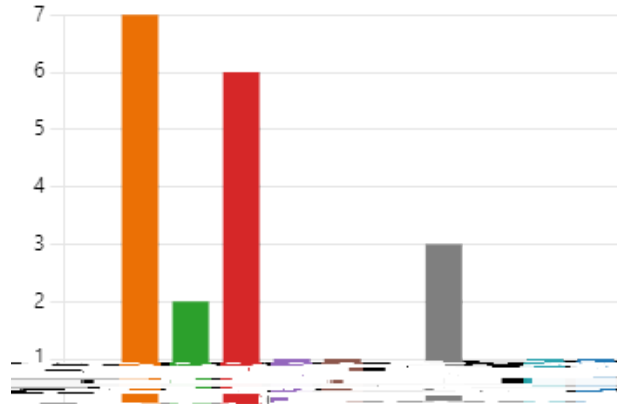
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- ,QIDQWV
- 7RGGOHUV
- V &ODVV
- V &ODVV



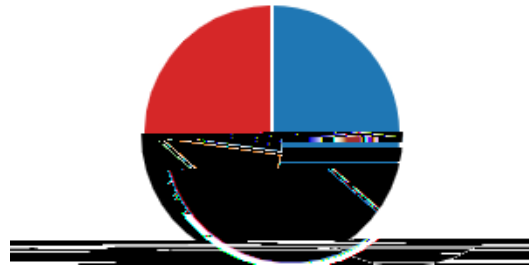
+RZ PDQ\ VHPHVWHUV KDYH \RX XVHG WKH &KLOGUHQ V &HQWH

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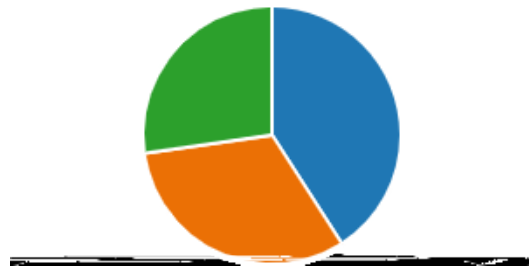
,V WKH HOLJLEOH SDUHGW DQ 1,& VWXGHQW IDFXOW\ RU VWDI

- 6WXGHQW
- )DFXOW\
- 6WDII
- \$OXPQL



,V WKH HOLJLEOH SDUHGW V UROH DW 1,& IXOO RU SDUW WLPH

- )XOO WLPH
- 3DUW WLPH
- 1\$



'R \RX UHFHLYH ,GDKR &KLOG &DUH 3URJUDP ,&&3 EHQHILWV"

 <HV

 1R

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7KH &HQWHU·V KRXUV PHHW P\ QHHGV DV D VWXGHQW RU VWDII







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&RPSDUHG WR RII FDPSXV DOWHUQDWLYHV , IHHO WKDW WKH  
IOH[LELOLW\ RI WKH HOLJLEOH SDUHQW V UROH KHUH DW 1,&

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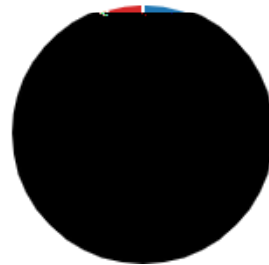
3URJUDP VWDII DUH HDVLO\ LGHQWLILDEOH

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



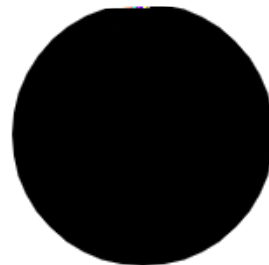
7 KH NH\ FDUGV DQG HQWU\ SURFHGXUHV DUH DQ HIIHFWLYH II  
SXEOLF

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



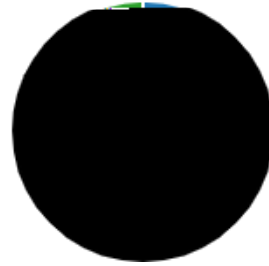
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FRQWURO

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



, IHHO HQFRXUDJHG WR VKDUH LGHDV DQG VXJJHVWLRQV ZLWK

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



7 KH WHDFKHUV LQWHUDFWLRQV ZLWK P\ FKLOG DUH KHOSIXO

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



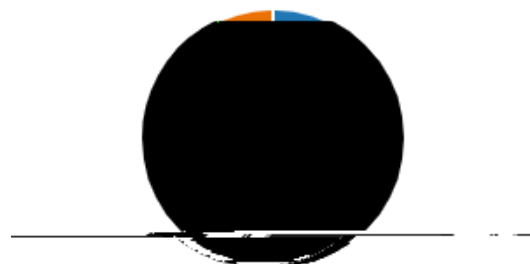
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- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



\$GPLQLVWUDWLYH VWDII DUH KHOSIXO DYDLODEOH DQG VXSS

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



'LVFLSOLQH JXLGDQFH RI WKH FKLOGUHQ LV SRVLWLYH DQG V>

● 6WURQJO\ DJUHH

● \$JUHH

● 1HXWUDO

● 'LVDJUHH

● 6WURQJO\ GLVDJUHI

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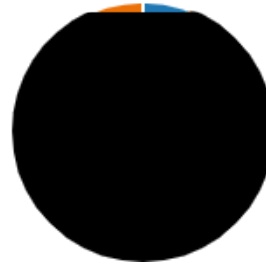
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SUHVHQFH RI FRQWJLRXV LOOQHVVHV LQ WKH FHQWHU HWF

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



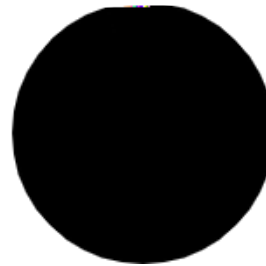
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- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



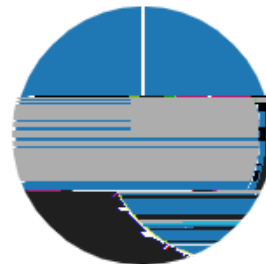
7KH &KLOGUHQ V &HQWHU DW 1, & PHHWV WKH HGXFDWLRQDO C

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI



0\ FKLOG KDV DFKLHYHG RU PDGH PHDQLQJIXO SURJUHVV WRZI  
GXULQJ RXU ZHOFRPH FRQIHUHQFH

- 6WURQJO\ DJUHH
- \$JUHH
- 1HXWUDO
- 'LVDJUHH
- 6WURQJO\ GLVDJUHI





,Q ZKDW ZD\V GR \RX IHHO WKDW \RXU FKLOG KDV EHQHILWHG VHOHFW DOO WKDW DSSO\

- 'HYHORSLQJ D VWUF
- %HFRPLQJ HDJHU D
- \$FTXLULQJ VRFLDO
- \*DWKHULQJ VNLOOV



:KLFK RI WKH IROORZLQJ GR \RX WKLQN WKDW WKH &KLOGUHQ

- %XLOGLQJ VWURQJ
- 3URYLGGLQJ SUREOH
- &UHDWLQJ DQ HQYL
- \$UUDQWKH HQYLURC



3OHDVH SURYLGH DQ\ DGGLWLRQDO IHGDFN RU FRPPHQWV W FRQVLGHU RU NQRZ

/DWHVW 5HVSQRVHV

5HVSQRVHV

UHVSRQGHOV WZHUHG ORYHV IRU WKLW TXHVWLRQ

NLGGRVWDII DUH DDDILQJ  
 DEVROXWHO'ORYH  
 &HQWHU GWDII WFKRRO &HQWHU  
 WKDQNLK RYHVH  
 VRQ JUDWHIXO  
 1, & KLOGUHQ